

Afia Water, Sanitation and Hygiene (WASH) Project
SCOPE OF WORK

TITLE: Private Sector Engagement Specialist
DURATION OF CONTRACT: LTTA
LOCATION: Juba, South Sudan
SUPERVISOR: Institutional Development Advisor



Project Background:

The purpose of the USAID Afia Water, Sanitation and Hygiene (WASH) Project implemented by DT Global is to expand gender-transformative sustainable access to basic safe drinking water, basic sanitation coverage, and increase uptake of key hygiene behaviors to improve health and household resilience in accordance with USAID/South Sudan's Strategic Framework. Over 5 years, the Afia WASH Project intends to implement WASH improvements across a few counties in South Sudan – including Jur River, Wau, Kapoeta North, Budi, Akobo and Uror.

The above main purpose is achieved by three key objectives which also form the project components, among which is the strengthening of sub-national and private WASH sector coordination and management, also known as Component 1.

Position Summary:

Private Sector Engagement Specialist will be responsible for coordinating and implementing activities that build and strengthen relationships between private sector/social enterprises and the local WASH sector at the state, county, payam, and boma levels. This is with an aim of increasing the private sector's participation in WASH supply chains, market linkages, and service delivery. Where no private sector actors exist, the PSE Specialist will work with communities and local businesses to help in forming nascent organizations, with a focus on improving the sub-national supply chain for reliable, high-quality parts for WASH infrastructure. To create greater demand for WASH products, the PSE Specialist will lead building of new and strengthening of existing supply chains that provide reliable pumps and spare parts and supply sanitation and hygiene products by providing trainings and other capacity building support to professionalize WASH systems management and services delivery. They will also train and support operators to set up WASH enterprises, applying an affirmative approach to supporting women in WASH careers and enterprises and prioritize women for vocational, leadership, and management trainings. Reporting to the Component 1 Lead / Institutional Development Advisor, the PSE Specialist will work with colleagues across the project to focus on institutional and supply chain strengthening, infrastructure development, and operations & maintenance (O&M) across multiple field offices to develop and implement activities in the target counties.

Duties and Responsibilities:

- Provide technical assistance and develop activities that increase the private sector's participation in WASH systems management and services delivery, including in WASH supply chains, market linkages, and construction; and build relationships between local, county and state level actors.
- Identify where the public sector has begun to phase out large scale subsidization of the spare parts supply chain and develop activities that assist those geographies to transition toward a commercialized national and sub-national supply chain with ample focus on reliable, high-quality water works and spare parts, where possible

- Where private sector/social enterprise are weak or do not exist, provide technical assistance to build their capacity or develop activities within communities to encourage the establishment of nascent organizations for WASH systems management and services delivery.
- Conduct landscape assessments and value-chain analyses to identify county-specific locally made products (e.g., sanitary pads, and liquid soap), and conduct trainings to strengthen and shorten supply chains.
- Organize and host market days to assist vendors in introducing their products, in coordination with project sponsored SBC and CLTS aspirational demand creation campaigns.
- Introduce spare parts supply chain management concepts by providing training on inventory, pricing, and bundling to local vendors.
- Design and conduct trainings to improve communications around supply chain issues (e.g., market linkages, stocking, pricing sheets, delivery schedules, etc.) to improve stock replenishment and uptime.
- Support existing and new local private sector firms/vendors to introduce and trial products such as sanitary pads, pump spare parts, plumbing accessories, liquid soap, and handwashing devices.
- Create and implement marketing campaigns that leverage already implemented and ongoing supply chain trainings to publicize newly created/supported vendors who can sell spare parts to water users and repairers.
- Collaborate with other project components' technical colleagues across multiple field offices to implement activities that work across the given component in the target counties.
- Conduct regular visits to project sites, to provide technical assistance and ensure proper implementation and monitoring of PSE project activities.
- Contribute to drafting inputs to required progress reports, including weekly, monthly, quarterly, semi-annual, and annual reports for the project Leads, as needed.
- Other tasks as assigned by supervisor.

Education and Certifications:

- At least a bachelor's degree in commerce, business administration, economics or equivalent in social sciences with a minimum of 5 years relevant experience. Desirable but not a requirement a master's degree with a minimum of 2 years relevant experience. The specialization and experience should preferably be in private sector engagement, capacity building, international development, social science, social or public policy, or a related field of study/trade.

Key Position Competencies and Experience:

- At least 2 years of progressive experience in private sector engagement, supply chain analysis and support, international development, or relevant field required, particularly for an international development implementing partner or Non-Governmental Organization.
- A minimum of 1 year experience working on USAID and other donor funded projects, focusing on private sector engagement, preferably including recent experience with WASH, gender, and stabilization.
- Demonstrated knowledge of private sector engagement theory, analytical work, and trends in current programming and donor policy
- Knowledgeable and experienced in organizing VSLA groups and training them on the associated topics.
- Experienced in private sector engagement in the WASH sector, including establishment of supply chains for WASH goods and services.
- Knowledgeable of the relationship between the private sector and the water users.
- Familiarity with donor policies, such as USAID's gender and social inclusion policies.
- Demonstrated knowledge of private sector engagement in the South Sudanese context
- Experience in providing in-person or remote training to staff or partners with differing exposure to private sector engagement issues.
- Strong organizational and interpersonal skills and ability to work calmly under high stress and in a very fast-paced environment.



- Ability to synthesize and summarize large amounts of complex information so that it can be presented in a simple and easy to understand way.
- Effective written and oral communication skills
- Demonstrated problem solving and analytical skills and good judgement.
- Be proactive, have strong prioritization skills, and versatility.
- Have integrity, empathy, and demonstrated ability to work cross-culturally.
- Possess leadership skills, humility, and self-awareness.
- Ability to communicate clearly and concisely (fluency), both written and verbally in English and spoken Arabic required, and other local languages preferred.
- Position open to South Sudan nationals only.

DT Global Core Competencies:

- **Teamwork:** Works cooperatively and effectively with others to achieve common goals. Participates in building a culture characterized by inclusion, trust, and commitment.
- **Communication:** Effectively conveys information and expresses thoughts professionally. Demonstrates effective use of skills and displays openness to other people's ideas and thoughts.
- **Adaptability:** Adjusts planned work by gathering relevant information and applying critical thinking to address multiple demands and competing priorities in a changing environment.
- **Customer/Client Focused:** Anticipates, monitors, and meets the needs of customers and responds to them in an appropriate and responsive manner.
- **Diversity & Inclusion:** Conveys respect for diverse individuals and perspectives; models inclusive behavior and treats everyone fairly.
- **Professionalism:** Displays appropriate and ethical behavior, integrity, and personal presentation in the workplace always; demonstrates respectful communication for others, both verbal and non-verbal.

Application Process:

To apply, please send your CV and letter of motivation as one single document to afiawash.recruiting@dt-global.com. Your attachment must be less than 1 megabyte in size; your CV must include your full name, email, and phone number; and DO NOT submit any other recruitment documents at this time. In the email subject line, include the **title AND location** of the position you are applying for, as advertised at the top of this job vacancy announcement. Only candidates who are short-listed will be contacted. **The deadline for submissions is Friday, September 8, 2023, at 05:00PM (17:00), CAT.** Emailed CVs received after this time will be considered only at DT Global South Sudan discretion.

DT Global South Sudan is an Equal Opportunity Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, veteran status, gender identity, or national origin. DT Global prohibits discriminating against employees and job applicants who inquire about, discuss, or disclose the compensation of the employee or applicant or another employee or applicant.

