

ESKALLADE TECHNOLOGY SOUTH SUDAN CO. LTD

"Exceptional Accounting Services"

OUR PROFILE

Our Firm

We are one of a select few Accounting consulting firms in the country, selling, implementing and support QuickBooks and its related products. Eskalld-Advisors help businesses learn, use and customize QuickBooks so they can continue to grow and thrive with the QuickBooks services they need for their businesses.

We can assist with your QuickBooks installation, implementation, set-up, and training, to get you started. We can also review your processes and provide more advanced training and services including customization, data file review, analysis and clean-up; data conversions, migrations, and extractions; special report writing, and business process documentation.

QuickBooks® Accounting Software

QuickBooks® accounting software is the most user friendly and economical accounting system on the market today. This software is ideal for small businesses with under 50 employees and annual revenues of less than five million dollars. You do the majority of your bookkeeping as you write checks and record receipts on a daily basis. With QuickBooks® you know if you're making or losing money instantly. There's no need to understand accounting jargon like debits, credits or postings. Leave that to us!

How We Work With You

With all new clients, whether you need specific project work or ongoing services, we begin with an initial needs assessment. This initial conversation is at no charge and is simply our way of getting to know you and your business a little better, determine what types of services you are seeking, and to help you get to know us.

The initial assessment is typically followed by a one-hour General Ledger Review and consultation to fully identify your needs and recommend a scope of work and solutions to effectively meet your goals and budget. The results of the review and the identified solutions are documented and provided, whether or not you decide to engage our services further.

Prior to any engagement for services with Eskallade Technology, a detailed scope of work and service agreement is drafted for the client to review and accept.

Getting Started

Seamless installation of QuickBooks software.

We have the expertise to recommend and install the right software solutions for your business. With access capabilities, we can help you get your QuickBooks fully installed and running smoothly wherever your business is located.

We then work with you to ensure that other software applications you may be using in conjunction with your QuickBooks are integrated and set up correctly. The list of software “add-ons” that are recognized by Intuit is extensive. We can help you sort them out and identify the applications that will best help you meet your goals.

One-On-One Instruction

Problems with technology are inevitable.

This is where we come in. Each one of our team members is CPA QuickBooks Certified and has a deep understanding of accounting functions and best practices. We can trouble-shoot your QuickBooks and accounting questions, provide technical assistance, and offer ongoing client support to meet your specific needs.

Ongoing Training

Unlock the full potential of QuickBooks

If you have mastered the basics, we offer more advanced training so you can take advantage of all that QuickBooks has to offer and further streamline your processes, establish effective and efficient protocols and maintain complete and accurate financial data. We have worked with business owners, accounting professionals and bookkeepers at all levels, providing customized advance training in QuickBooks and accounting processes that fit their business and goals.

Additional Training

In addition to QuickBooks Training, there are a variety of other bookkeeping and accounting technologies and processes that we can assist you with.

- Payroll set-up and processing
- Processing vendor bills
- Process automation
- Tracking expenses, job costing, estimating and invoicing

- and managing accounts payable
- Managing your customer and vendor data
- Using batch invoicing for time and expenses
- Recording billable time
- Utilizing automatic bank feeds
- Reconciling bank accounts
- Recording debits and credits in the general ledger
- Recording capital purchases vs. expenses
- How to close out a month, quarter and year
- Tracking income and expenses, assets and liabilities, and equity accounts
- Understanding your balance sheet, statement of cash flow and profit and loss statement
- Forecasting revenue and cash flow and preparing budgets
- Inventory basics
 - Naming and labeling inventory locations
 - Describing inventory items and creating item lists
 - Creating and naming units of measure
 - Counting/tracking inventory
- Inventory Management
- QuickBooks advanced inventory features and tools
- Purchase orders
- Sales order fulfillment and backorder tracking
- Managing accounts receivable, processing payments, applying credit memos, running aging reports
- Preparing financial statements, writing custom reports, and analyzing your financial data

Our Client Base

- Individuals, Partnerships, Limited Liability Companies, Family Limited Partnerships, and Corporations
- Estates and Trusts
- Professional Service Firms
- Manufacturing Companies
- Hotel Services
- Retail Organizations
- Wholesale Distributors
- Restaurants
- Real Estate Developers
- Construction Companies
- Contractors

- Technology-Based Organizations
- Non-Profit Organizations
- Local Governments (schools, cities, townships, etc.)
- Membership Organizations
- Emerging Businesses

Installation and set-up of your QuickBooks software should be a seamless and trouble free experience.

We have helped many clients across multiple businesses implement the software, set-up their company files and learn how to use this powerful tool to track their business financials. With remote access capabilities, distance is not a barrier. We can help you get your QuickBooks fully installed, implemented and running smoothly wherever your business is located, whether you are a single user on a desktop or laptop.

Backed by our deep QuickBooks knowledge and extensive background in accounting and bookkeeping, we ensure that your company information is entered correctly, the right preferences are selected, your chart of accounts is effectively organized, and your opening balances are accurate.

Selection & Setup

- *The right accounting solutions for your business*

If you need help figuring out what type of solution you need, contact us for a free assessment today. We can do an overall analysis of your needs to find out what type of bookkeeping and accounting processes should be implemented for your business. We will then provide you with options for products and services that will streamline your overall business to save you time and money. Whether you need something simple like QuickBooks Online or a more intricate solution to help you manage sales, inventory, clients and employees, we are here to help.

- *Process Review*

If you have been using Intuit products and services for some time already, you can still contact us for a free assessment. We often save clients money by eliminating services they don't need, or by helping them implement new services that have recently come out.

QuickBooks Training

- *Expert training to get you started with QuickBooks*

We are happy to provide basic training to make sure you understand why your chart of accounts is organized a certain way, how to use the software to record transactions, track income, expenses, assets and liabilities, manage vendors and customers, reconcile your accounts, and run reports to quickly and easily get the data you need when you need it.

Frequently asked questions about QuickBooks®

Will QuickBooks® do payroll for me?

Yes. Once you set up your pay categories, deductions and employee W-4 information, payroll is as simple as entering the hours worked. QuickBooks® calculates the deductions, prints the paychecks and summarizes your payroll information automatically. There are various payroll reports which you can run to determine payroll tax liabilities and QuickBooks® will even print your quarterly Form 941 and annual Forms 940 and W-2s. QuickBooks sales payroll services separately from the QuickBooks main software at an estimated cost of \$ 200-250.00 , customers are required to purchase it online to be able to use this feature.

Will QuickBooks® pay my bills?

Yes. Entering your bills is so easy and it allows you to sort your bills by due date or vendor to help you decide who to pay first. Accounts payable reports, like all other QuickBooks® reports, are available with the click of your mouse and can be created for any date you choose. Once your vendor information is entered, vendor names and addresses will print on the checks, enabling you to use window envelopes rather than writing out or typing envelopes. QuickBooks® will also print 1099s at the end of year for those vendors you designate as required to receive 1099s.

Will QuickBooks® keep my checkbook up-to-date?

Yes. Provided you enter your transactions on a daily basis, your bank balances will automatically be updated after each transaction. QuickBooks® also has a reconciliation feature that saves time compared to reconciling your bank statement manually each month.

What other features does QuickBooks® offer?

- Inventory tracking
- Acts as database for printing labels or rolodex cards
- Tracks expenses by customer/job
- Customizable forms
- Audit trail function

- Cash flow forecasting
- Budgeting
- On-line banking

How long would it take to get QuickBooks® up and running for my business?

Depending on the size of your business and how quickly you can gather the information to get your company set up, on average it would take 2 to 4 weeks to set up your company information, e.g. chart of accounts, payroll information, customized invoicing and beginning balances. Training normally takes 6 to 8 hours, usually in 3 to 4 hour blocks.

I am already using QuickBooks®. What can Eskallade Technology do for me?

We can review your chart of accounts and transaction history to see that QuickBooks® has been set up properly for tax purposes and according to Financial Accounting Standards, if necessary. We can also help you customize forms and reports to best suit your needs or train you about software features you may not be using because you don't quite understand them yet.

Do I still need my accountant?

Of course we're not going to say no, but we do hope QuickBooks® will help you manage your company or non-profit organization more efficiently. We will always be here to assist you with any accounting, payroll or tax services you desire, but we see our role changing from "number cruncher" to business consultant. One of our goals is to help you achieve your goals as a business. Customizing QuickBooks® to fit your needs is an excellent way to do that.

Meeting Your Needs

We are committed to utilizing the highest standards, the latest technology, and specialized expertise to bring you superior service and maximum value. You can expect to receive financial advice that is tailored to meet your financial goals, objectives, and needs. If you feel our dedication to your success would benefit you, your business, or someone you know, please do not hesitate to contact us. We are never too busy to help.

Contact.

Herman S. Williams

Professional Consultant

Eskallade Technology South Sudan Co. Ltd

(+211) 912 254 975 / 920 929 995

Email:eskalladetechnology.southsudan@gmail.com

Head Office: Tiba Petrol Station-Opp South Sudan Hotel- Suite 2