



CONTINENTAL MEDICAL SUPPLIES

NGO Sales Account Manager

Continental Medical Supplies and Equipment LTD, a leading pharmaceutical company in South Sudan, is looking to hire an experienced **NGO Sales Account Manager**.



1. Job Title: NGO Sales Account Manager.

- Promote the company to NGO clients.
 - Manage NGO clients daily with the aim of increasing sales.
 - Acquire new NGO clients through visits, phone calls and emails.
 - Archive sales targets set by the company
- Preferred skills
- Degree or Diploma in any area.
 - Experience in sales for a minimum of 2 years
 - Strong knowledge of NGOs in South Sudan

Key Responsibilities

- **Sales & Outreach:** Identify and engage potential NGO clients including government bodies, and other NGO partners.
- **Product Knowledge:** Stay informed about our medical products, ensuring you can effectively communicate their benefits and applications.
- **Relationship Building:** Cultivate and maintain strong relationships with existing and prospective clients.
- **Market Expansion:** Explore and develop new business opportunities within the NGO and healthcare sectors.
- **Collaboration:** Work closely with the internal team, including procurement, logistics and ensure timely and efficient product delivery.
- **Reporting & Analysis:** Track sales performance, report on key metrics, and provide insights into market trends and customer needs.

Who We Are Looking For

- **Experience:** Proven track record (3+ years) in medical sales, preferably within the NGO or healthcare sectors.
- **Knowledge:** Strong understanding of medical products, healthcare systems, and the challenges faced by underserved populations.

Bilpam Road 79, Block - 2, Juba, South Sudan (Opp. Britan Hotel)

Tel: +211 (0) 0926 240 102 | Email: info@continentalmed.com | www.continentalmed.com



CONTINENTAL MEDICAL SUPPLIES

- **Communication:** Excellent interpersonal and communication skills, with the ability to build rapport and trust with diverse stakeholders.
- **Passion:** A genuine passion for medical sales and a strong desire to contribute to the success of the company making a difference in the world.
- **Flexibility:** Ability to travel as required to meet clients and attend events or conferences.
- **Languages:** Fluency in English is an asset.

Why Join Us?

- **Meaningful Impact:** Contribute to life-changing healthcare solutions in regions where they are needed most.
- **Professional Development:** Opportunities for growth and training in the NGO sector and global health.
- **Collaborative Environment:** Work alongside passionate, dedicated professionals who share a commitment to company goals.
- **Competitive Compensation:** salary package range 500 – 700 USD plus quarterly appreciations depending on performance.



How to Apply

To apply, please send your CV and a cover letter outlining your experience and motivation for applying to recruitment1@continentalmed.com by 19th June 2026/ Hand delivery to the HR continental medical supplies Office.

We are an equal-opportunity employer and encourage candidates from diverse backgrounds to apply.



Bilpam Road 79, Block - 2, Juba, South Sudan (Opp. Britan Hotel)

Tel: +211 (0) 0926 240 102 | Email: info@continentalmed.com | www.continentalmed.com