



## INDIVIDUAL CONSULTANT ADVERTISEMENT

<b>Job Title</b>	Fundraising (FR) Consultancy
<b>Supervisor</b>	Country Director
<b>Supervisee</b>	N/A
<b>Location</b>	Juba, South Sudan with frequent (30%) field travels
<b>Experience Level</b>	At least five(5) years of experience in fundraising and proposal writing
<b>Contract Period</b>	three(3) Months subject to extension
<b>Number of vacancies</b>	One (01)
<b>Key Relationships</b>	Deputy Country Director, Head of Operations, Head of Finance, Heads of programs, Program Managers and Technical Advisors, BI Staff (Regional & HQ)

### About BRAC South Sudan

Founded by Sir Fazle Abed in 1972, the acronym of “BRAC” stands for ***an idea of a World where everyone has an equal opportunity to realise their potential***. With a strong landmark in Bangladesh, BRAC has grown into the World’s largest development organisation tackling poverty at scale. In 2009, BRAC International (BI) was set-up as a non-profit foundation in the Netherlands to govern and manage all BRAC entities outside Bangladesh. Currently BI operates in 11 countries (Africa and Asia) whilst offering technical assistance to 34 governments Worldwide. BI is famous for investing in communities’ own human and material resources, catalysing lasting change and creating an ecosystem in which the poor have the chance to seize control of their own lives. BI has been operational in South Sudan since 2006 and legally incorporated as BRAC South Sudan. Over the years, BRAC has delivered programs in livelihoods, health, education, micro-finance and emergency response. Currently BRAC South Sudan is working in the four states of Eastern Equatoria, Central Equatoria, Western Equatoria and Northern Bahr el Ghazal. The current programs include (1) USAID contract for the Education for Peace, Recovery, and Resilience (EPRR) project in South Sudan under premiership of FHI 360, (2) Global Affairs Canada-funded project for Community-based Education (COBE) for Out of School Girls & Vulnerable Children that addresses institutional, social and cultural barriers to quality basic education, together with building community systems, food security and critical life skills, and (3) UNOPS funded Third Party Monitoring (TPM) project.

### Job Summary

The main purpose of this Fundraising consultancy is to raise high value funding for BRAC South Sudan from both existing and potential bilateral donors, foundations, multilaterals and regional organisations. The Fundraising consultant will be responsible for development and execution of a fundraising strategy in line with the One BRAC Global Resource Mobilisation and Partnerships Strategy. The position will focus on mapping of potential donors, scoping of funding opportunities including pipeline management, pro-active engagement with existing and potential donors, proposal writing and development of partnerships with other organisations.

### Main Responsibility

#### **1.0 Resource Mobilisation:**

- Execution and monitoring of the Resource Mobilisation Plan
- Keeping track of ongoing donor trends and translating these trends to the context of South Sudan
- Initiate and update donor mapping exercises on an appropriate frequency;
- Scoping and in-country pipeline management of funding opportunities from bilateral donors, foundations, multilaterals and regional organisations, in liaison with the Global Resource Mobilization and Partnership (GRP) Department and BRAC Affiliates;
- Executing donor engagement strategies for potential and existing bilateral donors in collaboration with the Global Resource Mobilization and Partnership (GRP) Department and BRAC Affiliates, including organising outreach events and cultivating prospects to build trustful relationships in a proactive manner to secure income streams;

- Writing of concept notes, full proposals and other funding applications, in collaboration with the Global Resource Mobilization and Partnership (GRP) Department, the Programme Department and BRAC Affiliates and in line with the Standard Operating Procedure (SOP) for proposal development;
- Facilitate design workshops that lead to the development of quality proposals/concepts
- Lead coordination of all inputs and deliverables from the country office during proposal development;
- Lead and coordinate Due Diligence of Downstream partners during proposal development as needed;
- Collaborate with the fundraising community of practice within BRAC to ensure alignments with BRACs strategies and guidelines while focusing on the most relevant, strategic and likely to win opportunities;
- Investigate and strengthen fundraising capacity across programs and finance staff of Brac South Sudan.

#### **Partnerships Development:**

- Conduct partner mapping for establishment of strategic partnerships with international and local organisations, the private sector and the national and local government;
- Proactively develop and nurture strategic partnerships with relevant international and local organisations, the private sector and the national and local government.

#### **Safeguarding:**

- Foster an inclusive working environment which is non-threatening and safe for all. A work place that addresses safeguarding adequately in its processes and where the barriers, discuss concerns about safeguarding issues as identified and where possible mitigation is done.

#### **Other:**

- Support the development of a brand and reputation of South Sudan among the key stakeholders and donors.
- Providing regular updates to the Country Director and GRP Department on progress and results within areas of responsibility;
- Developing internal stakeholder relationships, in particular within the GRP Department, the Regional Office and with BRAC affiliates to align funding needs and opportunities.

### **Required Qualifications/Person Specifications (Experience, Knowledge and skills)**

#### **Education qualifications**

**Post-graduate/Master's any of the following,** Development Studies, Geopolitics, Law, Sales, Public Policy/Administration, International Business, Economics, Business Administration, International Relations or equivalent with a demonstrable commitment to poverty reduction and social justice issues.

#### **PROFESSIONAL DEGREE / CERTIFICATION**

- Combination of both technical and soft skills training lists

#### **KNOWLEDGE , SKILLS & COMPETENCIES**

- Sound understanding on the institutional and local fundraising market;

- Proven track record of successful fundraising, relationship building, stewardship for relevant donors;
- Traceable experience in writing winning proposals for relevant donors;
- Ability to manage multiple projects and tight deadlines;
- Ability to maximise income through accurate matching of applications to project/propositions;
- Sound understanding on donor mapping, scoping, profiling and/or donor engagement activities;
- Experience in organising relevant outreach efforts (meetings, events, other);
- A strong team player who is willing to support colleagues and the wider organisation;
- Relevant network with relevant donors;
- Excellent communication and negotiation skills, trust and open communication, ability to develop collaborative and harmonious relationships with internal partners;
- Demonstrated knowledge, understanding and commitment to active citizenship, poverty eradication, global justice, social change, and gender equality Ability to work virtually in a global environment;
- Proficiency in English;
- Ability to travel internationally @ 10% of time
- Master's degree in a relevant field and at least 5 years of progressive experience in an international environment – with a diverse workforce - that includes roles in fundraising/donor relationships and partnerships.

### **General Competencies**

- Professionalism
- Integrity
- Enthusiasm
- Commitment
- Planning and Organizing
- Proactive/Self-starter Mindset
- Communication
- Diplomatic Skills
- Creativity
- Ability to set strategic priorities
- Communication
- Judgement and Decision Making
- High proficiency with computers in particular MS Word, MS Excel, MS Outlook, MS Project, MS Visio, Cloud Computing (Google Drive and Dropbox), and the Internet
- High organisational skills

### **How to apply (Application Instructions)**

Interested candidates who meet the above requirements should submit their applications by **March 15, 2024 (5:00PM Juba time)** to the following email address [asanita.angella@brac.net](mailto:asanita.angella@brac.net) /hand delivered to **Aptech Africa Plot 63, Block-A Hai Malakal Juba, South Sudan**. **Due to the urgency of this recruitment, interviews will be conducted on an on-going basis** and the position may be offered before the deadline. BRAC is an equal opportunity and affirmative action employer. BRAC prohibits discrimination and harassment of any type and affords equal employment

opportunities to employees and applicants without regard to race, colour, religion, sex, age, national origin, disability status, protected veteran status, or any International.

**Application documents once received will not be returned to the applicant.** Applicants are advised not to put any original documents in their applications. BRAC South Sudan Office will not be held responsible for the loss of these documents.

**Applications received later than the deadline will not be shortlisted.** Only shortlisted candidates will be shortlisted and contacted for interviews.

### **Safeguarding**

BRAC's mandate is to safeguard its people (Staff, volunteers, participants and partners) and the people of communities it serves against abuse. This is against sexual harassment, bullying, humiliation, discrimination, intimidation, violence, neglect and exploitation. This principle and the BRAC related policies and procedures form an integral part of the volunteer. BRAC South Sudan shall ensure that children and adults at risk are safeguarded against any form of abuse or exploitation including physical, financial psychosocial and sexual abuse, neglect and discriminatory abuse, self harm, inhuman or degrading treatment however arising.