CONTINENTAL MEDICAL SUPPLIES

Subject: Sales Person (for NGO sector)

Continental Medical Supplies and Equipment LTD, a leading pharmaceutical company in South Sudan, is looking to hire an experienced NGO **sales person**.

1. Job Title: NGO Salesperson (South Sudanese Only)

- Promote the company to NGO clients.
- Manage NGO clients daily with the aim of increasing sales.
- Acquire new NGO clients through visits, phone calls and emails.
- Archive sales targets set by the company

- Preferred skills
  - Degree or Diploma in any area. If it is in health sciences it's an added advantage
  - Experience in sales for a minimum of 2 years
  - Strong knowledge of NGOs in South Sudan

MINISTRY OF LABOUR
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Approved by
04 MAR 2026
Inspector of Labour
04/03/26

Key Responsibilities

- **Sales & Outreach**: Identify and engage potential NGO clients including, government bodies, and other NGO partners.
- **Product Knowledge**: Stay informed about our medical products, ensuring you can effectively communicate their benefits and applications.
- **Relationship Building**: Cultivate and maintain strong relationships with existing and prospective clients.
- **Market Expansion**: Explore and develop new business opportunities within the NGO and healthcare sectors.
- **Collaboration**: Work closely with the internal team, including procurement, logistics and ensure timely and efficient product delivery.
- **Reporting & Analysis**: Track sales performance, report on key metrics, and provide insights into market trends and customer needs.

Who We Are Looking For

- **Experience**: Proven track record (3+ years) in medical sales, preferably within the NGO or healthcare sectors.
- **Knowledge**: Strong understanding of medical products, healthcare systems, and the challenges faced by underserved populations.
- **Communication**: Excellent interpersonal and communication skills, with the ability to build rapport and trust with diverse stakeholders.
- **Passion**: A genuine passion for medical sales and a strong desire to contribute to the success of the company making a difference in the world.
- **Flexibility**: Ability to travel as required to meet clients and attend events or conferences.

Bilpam Road 79, Block - 2, Juba, South Sudan (Opp. Britan Hotel)
Tel: +211 (0) 0926 240 102 | Email: info@continentalmed.com | www.continentalmed.com

- **Languages**: Fluency in English is an asset.

Why Join Us?

- **Meaningful Impact**: Contribute to life-changing healthcare solutions in regions where they are needed most.
- **Professional Development**: Opportunities for growth and training in the NGO sector and global health.
- **Collaborative Environment**: Work alongside passionate, dedicated professionals who share a commitment to company goals.
- **Competitive Compensation**: Attractive salary package with benefits.

How to Apply

To apply, please send your CV and a cover letter outlining your experience and motivation for applying to recruitment1@continentalmed.com by 27th March 2026/ Hand delivery to the HR continental medical supplies Office .

We are an equal-opportunity employer and encourage candidates from diverse backgrounds to apply.

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