



# SMILE AGAIN AFRICA DEVELOPMENT ORGANIZATION

50-H-7  
Approved by  
MOI 15/7/2022  
15 JUL 2022



Smile Again Africa Development Organization (SAADO) is a national non-profit humanitarian and development organization dedicated to working with the youth and their communities to reach their full potential. Founded in 2011, SAADO works across all the states of South Sudan promoting social cohesion and empowering communities to tackle the causes of poverty and injustice. We provide humanitarian assistance to families affected by disaster & conflict while partnering with communities for long-term solutions to alleviate poverty. Motivated by the potential in the youth, we optimize their role to foster peaceful co-existence and economic empowerment in South Sudan.

SAADO is looking for some qualified persons to fill the position of;

- Job Title:** Business Skills Development Experts
- Line Manager:** FSL Program Manager
- Location:** Juba with 85% Field based in Terekeka)

### Job Summary:

Business Skills Development Expert reports to FSL Program Manager, provides technical support to SAADO Field Office, State Government in activities of fisheries Value Chain Development, markets and trade around Fisheries Business and Production Enterprise Group.

### KEY RESPONSIBILITIES

- Provide technical support to SAADO led project – Fisher Community Resilience Enhancement Project (FICREP) in Terekeka County, , State Government in activities of fisheries Value Chain Development, markets and trade around Fisheries Business and Production Enterprise Groups.
- Lead field-based research in the County (Terekeka) for fisheries, analysis of figures and information available regarding most suitable functional roles es in the fishery value chain actors including canoe builders, fish traders, processors, fishing input suppliers, fishery infrastructure operators etc.
- Facilitate discussions and contributions in determining potential Buy-Ins for prospective market buyers and partners that can work with project supported fishery producer groups (FPGs) and fishery value chain actors. FBCs.
- In collaboration with the project supported FPGs, value chain actors and fishers facilitate discussion and research in determining the cost effective and appropriate value addition products technologies and business models for market access.



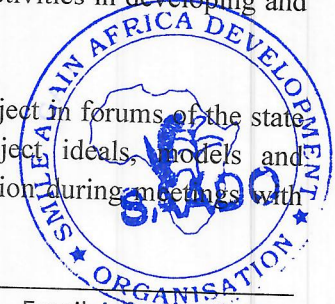
Off Airport Road, Near China Friendship Hospital  
Thongpiny Area  
Juba – South Sudan

**Youth Against Poverty**

Email: [info@saado.org](mailto:info@saado.org)  
Website: [www.saado.org](http://www.saado.org)  
Tel: +211 (0) 929 000 404  
Twitter: @SAADOYAP



- Lead on ground mapping of the value chain actors with respect to constraints and opportunities in their supply, production capacity, post-harvest, prices, markets (primary and value added), buyers, regulations and policies;
- To liaise with FICREP focal person towards building a market led model between the Fisheries Business and Production Enterprise Groups for value added products and supported by the private sector buyers;
- Lead in determining the feasibility/ Economic viability of proposed value-added enterprises and economic likelihood and their infrastructure enterprises including feasibility of fiberglass manufacturing business, ice plant and cold storage facilities);
- In liaison with the FAO, oversee implementation of village saving and lending, business skills, Financial Literacy and business management training for fishers within their groups;
- On occasion in liaison with the FAO Field Office, participate in developing materials for training and train value addition development and marketing of the products through Fisheries Business and Production Enterprise Groups. This will include sourcing and evaluating business plans for FPGs and canoe building enterprises.
- Assessing business and entrepreneurial skills of fishers and developing tailor-made training material suitable for the target groups;
- Training fishers and value chain actors on business skills, entrepreneurship, and financial management;
- Training fishers on village saving and internal lending activities and providing ongoing mentoring; and coaching on business skills, business planning and market linkages;
- Improving access to fishery infrastructure through improved business/management plans of fishery infrastructure.
- Facilitate in mobilizing stakeholders, fishers and partners for project activities in developing and managing the multi stakeholder platforms.
- In liaison with the FAO field office and PC, represent the FICREP project in forums of the state with key stakeholders. This will include promoting FICREP project ideals, models and deliverables. This will entail providing good and concise communication during meetings with stakeholders, as guided by FAO;



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- To facilitate in fostering and building and managing strong stakeholder relationships at state level and translating them to national level.

### KNOWLEDGE, SKILLS & ABILITIES

- BA degree in entrepreneurship, business administration or related field
- 3- 5 years of relevant experience with demonstrated experience in business feasibility studies and training on business skills, financial management and entrepreneurship
- Fluency in English and Local language in Terekeka County is an added advantage and may be a requirement
- Proficient in MS office (Excel, Word, PowerPoint etc)
- Capable of working individually and in a team environment.
- Technical, organizational, and communication skills
- Fluency in English and Local language in Terekeka County is a requirement
- Proficient in MS office (Excel, Word, PowerPoint etc)



### HOW TO APPLY FOR THIS JOB:

Interested candidates who meet the above mentioned conditions should submit their application letter and CV land a phone number and hard copy to SAADO office **Off Airport Road, Near China Friendship Hospital, Thongpiny Area, Juba** [Vacancy@saado.org](mailto:Vacancy@saado.org) Not later than **August 10, 2022.**

Note, SAADO South Sudan, is an equal opportunity employer; it does not discriminate on the basis of religion, race or political affiliation.



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