

## Request for Proposals (Technical & Financial Proposals) for Medical and Life Insurance Services – FY2022/2023

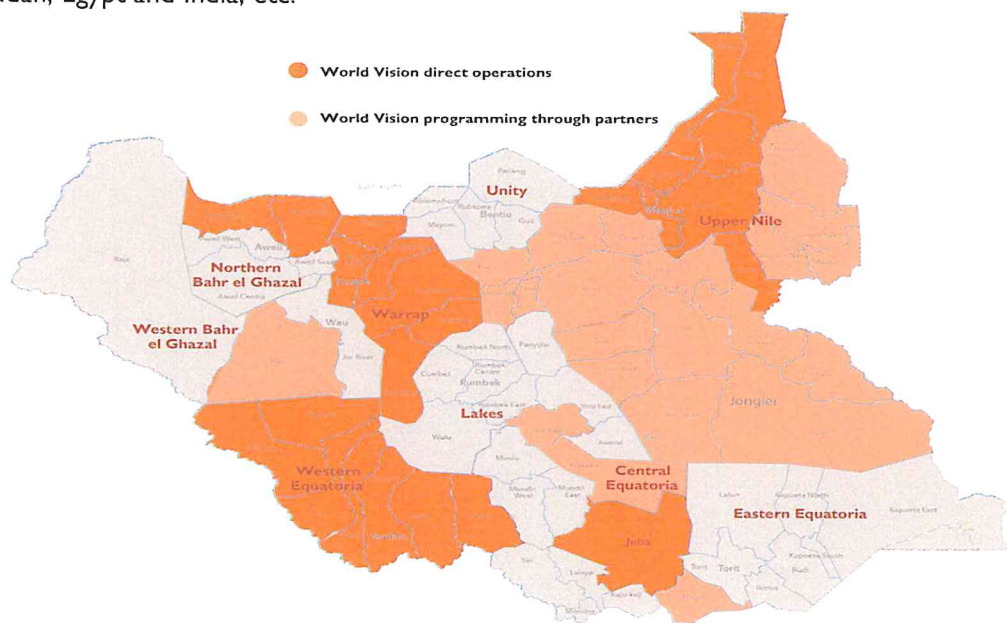
**World Vision – International South Sudan (WVSS)** is an International NGO that has been working to deliver relief and rehabilitation programs to conflict and disaster-affected populations since 1989 in South Sudan. Currently, WVSS operates in seven of the 10 (Ten) States, with programming in health, Nutrition, Education, WASH, Food Assistance, Food Security and Livelihoods, Protection and Peace building, and Emergency Relief.

World Vision South Sudan intends to contract a competent, suitable, and qualified Medical Insurance firm to;

- a) **Provide medical services to the national staff and their authorized dependents for a period of one year.**
- b) **Provide life cover for employed national staff for a period of one year**

### 1. Location

The services will be executed across our operational areas in the country (see map below) and will include visitations to other medical providers in the wider East Africa countries including Sudan, Egypt and India, etc.



### 2. Staff number

WVSS has a total of 1000 staff over the fiscal year spread out across the operational areas in the country.

### 3. Scheme coverage

The medical cover will be on **M, M+1, M+2, M+3 & M+4** model covering Member and 4 dependants.

Life cover will only apply to the principal member.



#### 4. Objective of the Medical Insurance services & Life cover

The objective of scheme is as below: -

- i. Provide quality medical services for the staff and their dependents.
- ii. Avail appropriate medical facilities in the different locations of our operations at reasonable market costs
- iii. Provide agreed health professional consultancies to World Vision South Sudan staff and their dependents.
- iv. Provide emergency health services to World Vision South Sudan staff and their dependants on agreed terms
- v. Provide a competent contact person who shall be in charge of the World Vision South Sudan account
- vi. Provide a competitive life cover including death, critical/long-term illness and disability limitations

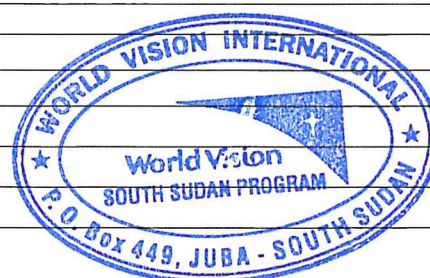
#### 5. DETAILED SCOPE OF SERVICES

The requirements and scope of services shall comprise of the following as prescribed in the matrix below.

- i. Bidder's company profile including company structure and organizational set up
- ii. Full technical proposal
- iii. Statement of company experience in providing similar services
- iv. Latest two years Audited Financial statement for South Sudan operations.
- v. Legal documents including valid tax clearance certificate permitting bidder to operate in South Sudan.
- vi. A list of some of the key Organizations that your company has served over last 4 years that can be reference checked.
- vii. Cost proposal for Medical cover (both in & out-patients) and Life covers. The two cost proposals should be separated from each other.
  - a. Out-patient coverage for 1800 USD per year per family
  - b. Out-patient coverage for 1500 USD per year per family
  - c. In-patient coverage for 15000 USD per year per family
  - d. In-patient coverage for 10000 USD per year per family
- viii. List of current hospitals/clinics in South Sudan and outside South Sudan and copies of running agreements/contracts and contacts that the bidder has with the facilities.
- ix. The proposal should take into consideration the desired minimum medical benefit table outlined below.
- x. If the insurance company own hospitals/clinics within South Sudan, please provide the list and names of technical staff who operates them.

#### **BENEFIT TABLE**

<b>Inpatient services and Outpatient services</b>
<i>Hospital accommodation</i>
<i>G.P's consultations</i>
<i>Specialist's consultation</i>
<i>Emergency treatments/ Trauma</i>
<i>Road Ambulance</i>
<i>Intensive Care Unit</i>
<i>Generic drug prescriptions</i>
<i>Physiotherapy</i>
<i>Laboratory tests</i>
<i>Trauma services</i>
<i>Chronic and Pre-existing conditions including cancer and HIV</i>
<b>Obstetrics</b>
<i>Antenatal services (post and pre)</i>



Normal Delivery
C-sections including (Elective)
<b>Surgical Services</b>
General Surgery
Orthopedic surgery
Urology surgery
ENT Surgery
Neurosurgery
Cosmetic surgery
<b>Wellness cover</b>
Annual Medical Check up
Cervical Cancer screening
Prostate cancer screening Etc
Health Education for staff
<b>Radiology services</b>
Ultra sound scans, X-rays, ECG.
C.T scans
Barium meals or swallows and intravenous pyelogram
<b>Pediatrics</b>
Term babies
Immunisations/vaccinations available
Pre-term babies
<b>Optical and Ophthalmology Services</b>
Visual Acuity tests
Treatment of eye infections
Simple outer eye surgical procedures e.g. removal of mibomiam cysts
Lenses and frames
<b>Dental Services</b>
Non-surgical extraction
Scaling and polishing (cleaning)
Fillings (amalgam and composite)
Root canal treatment
Dentures, braces, etc
<b>Others</b>



<p><b>Chronic illnesses – Asthma,</b>  Sickle cells disease,  Hypertension,  Diabetes,  Hyperlipidaemia  Cancer  HIV /AIDS  Infectious and inflammatory Dermatology- eg, Eczema, Psoriasis, Pemiphisus, Scleroderma, Dermatomyocitis</p> <p>Cardiology  Arthritis  Thyroid Disease  Blood disorders  Psychiatric treatment and counseling</p>
<p><b>Child well-being;</b> Congenital defects or abnormalities, allergies</p>
<p><b>Cover for major illnesses</b> - e.g. Cancer surgery, hypertension, organ treatment and transplants, or any specialized / elective surgeries, e.g. spinal, replacements (hip, valves, stents, other).</p>
<p><b>Psychiatric/psychological conditions</b> treatment including drugs and treatment for, rest cures, stress, anxiety, homesickness, institutionalization, quarantine, sanatorium care, for psychiatric, psychological and neurotic conditions. Counselling Services after critical incidents and quarterly staff wellbeing talks.</p>
<p><b>Vaccinations e.g.</b> COVID – 19, Hepatitis B, E..., Yellow Fever, etc</p>

**6. TIME LINES AND SUBMISSIONS**

- 1) All documents should be submitted either electronic (**Email: SDNO\_SCMQuotations@wvi.org**) or physically at World Vision South Sudan office (next to MTN-Hai Cinema) in a sealed envelope.  
Persons dropping the tender should register in record provided at reception at drop-off point.
- 2) Bidders should not submit partial documents & information as application will not be considered.
- 3) Deadline to submit Technical & Financial Proposals is by **15<sup>th</sup> June 2022 @ 5:00 PM CAT**
- 4) For any clarifications relating to the Technical and financial Proposal, such should be sent to Supply Chain Manager under below email: **solomon\_bokurla@wvi.org** before close of the bid.

