

BRANCH MANAGER – RELOCATABLE

Background

Kush Bank Plc, established in 2012, is a fully licensed commercial bank, capitalized per the Bank of South Sudan requirements. Since commencing operations, the bank has become recognized as a trusted operator in the financial services sector and a stable partner to clients. The bank provides innovative and timely solutions to meet the unique requirements for organizations operating within South Sudan.

The bank's mission is to offer a complete financial solution to partners through quality products and services, profitable financing solutions, innovative technology, and a knowledgeable, responsive team.

Summary of the role

A Branch Manager, is responsible for overseeing and coordinating all operations of a branch including hiring staff, heading the onboarding and staff training process, building rapport with customers and the community, creating and implementing strategies to improve productivity and sales performance in efforts to achieve the financial targets of the branch.

Duties and Responsibilities

- Direct all operational aspects including cash distribution operations, customer service, human resources, administration and sales.
- Assess local market conditions and identify current and prospective sales opportunities. The successful candidate will have a hands-on approach and will be committed to the expansion and success of the business by implementing strategies that increase productivity and enable sales targets achievement
- Prepares financial statements and analysis for branch
- Oversees budget reports, preparation of budgets, and analysis of budgets and strict adherence to financial controls within the Bank
- Oversees financial reports for taxes, regulatory agencies, and other financial groups relating to branch finance
- Maintains and oversees all banking procedures and processes
- You will manage staff, foster a positive environment and ensure customer satisfaction and proper branch operation.



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- Bring out the best of branch's personnel by providing training, coaching, development and motivation.
- Locate areas of improvement and propose corrective actions that meet challenges and leverage growth opportunities.
- Share knowledge with other branches and headquarters on effective practices, competitive intelligence, business opportunities and needs.
- Address customer and employee satisfaction issues promptly.
- Adhere to high ethical standards, and comply with all relevant laws.

- Growing bank's number of accounts
- Sufficient knowledge of modern management techniques and best practices.
- Familiarity with industry's rules and regulations, Excellent organizational skills, Results driven and customer focused, Leadership and human resources management skills

Requirements and Qualifications

- Able to multitask, prioritize, and manage time efficiently
- Encouraging to team and staff; able to mentor and lead
- Eager to expand branch with new accounts, clients, and businesses
- Experienced at compiling and following strict budgets
- Creative problem solver who thrives when presented with a challenge
- Able to analyze financial records and transfer data
- Assists team members when needed to accomplish branch goals
- Strong aptitude for numbers, spreadsheets, and financial reports
- Able to analyze problems and strategize for better solutions
- In-depth understanding of branch bank and its position in the industry
- Focused on customer service
- Accurate, precise and pay attention to details.
- Bachelor's degree in finance, business Administration with an emphasis in finance, or a related field; ACCA, CPA or Master's qualifications in a finance-related field will be added advantage
- Significant 3-4 years' experience in management position within the banking industry
- Excellent computer skills, Exceptional knowledge of banking, finance, accounting, budgeting, cost accounting, and cost control principles
- Ability to manage employees, while multitasking large projects.
- Excellent written, verbal communication and presentation skills.
- Advanced knowledge of banking and finance best practices, laws, standards, and state/national regulations.



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This position is open to qualified South Sudanese candidates exclusively. If you have the above required competencies, please send your CV, copies of Academic Documents and a motivation letter by May 9th, 2022, through info@kushbankss.com or Hand deliver your application to Kush bank KonyoKonyo Office, Opposite Juba City Council.

Due to the urgency of filling this position, applications will be reviewed as they come, and only shortlisted applications will be contacted.

