

## Request for proposals from qualified county-based partners

### Terms of Reference:

## Promoting Climate-resilient Cereal and Horticulture Value Chains (PCAV) in the County of TORIT

### 1. Background

In preparation for the implementation of the project "Promoting Climate-resilient Cereal and Horticulture Value Chains (PCAV) in South Sudan", SNV is recruiting a local implementing partner to undertake value chain analyses. The prioritised value chains include cereals, fruits and vegetables.

The project is the component implemented by SNV in a larger 4-year programme. The project aims to promote green, sustainable, and climate-resilient economic development; and to contribute to improved food and nutrition security and resilience to shocks in South Sudan. It seeks to improve the livelihoods of 9,250 smallholder farmers (including 30% female farmers and 25% young farmers) with increased sustainable production, access to markets and incomes. The component by SNV will be implemented in Juba, Torit and Yambio Counties.

The County-based partners will be contracted on a consultancy contract and payments will take place based on deliverables. Reporting directly to the SNV Project Manager for PCAV, the County-based partners will engage with both SNV personnel directly involved in the project and those providing indirect support, as well as collaborating with farmer organisations, private sector, and government.

### 2. Objective of the provided service

The provided services will have the following objective:

To support the PCAV project (SNV component) to realise its objectives in the outcome areas:

- Strengthening agricultural livelihoods through increased productive capacity, improved FNS and adaptation to climate change
- Developing a more competitive and sustainable agriculture through the development of resilient, context-specific agricultural value chains, the improvement of access to services, and the empowerment of women and youth

### 3. Expected deliverables

<b>Result 0</b>	<b>Deliverable 0:</b> Registration for the project of 800 farmers and their farmer groups/organisations
<b>Result 1</b> Smallholders' capacity for production, climate change adaptation and shock preparedness in food production is enhanced.	<b>Deliverable 1.1</b> 800 smallholder farmers (50% women, 25% youth) trained in the field on cereals/vegetable/fruit production, using good/improved agricultural practices <b>Deliverable 1.2</b> 30 demo plots operational
<b>Result 2</b> Access for smallholders to inputs for climate-adapted production is sustainably enhanced.	<b>Deliverable 2.1</b> 4 private sector actors/agro dealers engaged in input supply to project target groups <b>Deliverable 2.2</b> 800 smallholder farmers (50% women, 25% youth) linked to input markets.
<b>Result 3</b> Capacity of value chain actors for market and growth orientation is enhanced.	<b>Deliverable 3.1</b> 10 women and/or youth-led farmer groups/cooperatives strengthened in leadership governance and gender. <b>Deliverable 3.2</b> 800 smallholder farmers (50% women, 25% youth) linked to output markets.
<b>Result 4</b> Access to sustainable finance of actors in the selected VCs is promoted.	<b>Deliverable 4</b> Farmer groups engaged by project have initiated Village Saving and Lending.

### 5. Requirements/Profile:

Local service providers need to have demonstrable knowledge, experience, and skills in the following areas:

- At least 5 years of experience in various development activities in the respective county and considerable number of staff.
- Good local networks and working relationships with relevant actors, including farmer groups, coops, VSLAs, SACCOs, SMEs, NGOs, and government actors.
- Already well established with office space in the respective county.
- Already well functioning HR and Financial systems in place.
- Proof of function board with well-placed and well-informed members.

- Proven track record in implementing activities related to market-oriented agricultural development and value chain development.
- Proven track record in promoting farmer field school or similar approaches.
- Experience with women and youth empowerment activities.
- Knowledge and skills in conflict sensitive implementation of development activities.
- Has networks and outreach to various parts of the respective county.
- Leadership and staff which are intrinsically motivated to support vulnerable groups, high level of ethical standards, and proven problem solving capacities.

## 6. Timeline

The assignment is expected to start somewhere May-June 2025. The contract will be initially for one year, with possibilities of extension in case of good performance.

## 7. Proposal requirement

Submit the documents as listed in 1) Require documents to be submitted. Documents No 1, 2, 3 and 5 have attached formats, which you are required to use. Failing to meet any of the requirements will result in disqualification.

## 8. Evaluation

First screening, based on:

- All required documents are submitted (See document 1) Required documents to be submitted)).
- Copy of Certificate of tax compliance
- Copy of recent and valid Tax Clearance Certificate
- Copy of valid Certificate of incorporation (copy of both sides)
- Audited Financial Statement for the financial year 2023/24

Non-compliance with any of the above may lead to rejection of the bid

Technical proposal: 70%

- Your track record of relevant implemented projects
- Your proposal approach
- Your proposed personnel
- Company/NGO profile or description

Financial proposal: 30%

- Your proposed budget (Note: staff are expected to receive payment according to the gross salaries stated).

Financial evaluation will be conducted for those proposals passing the technical evaluation. The lowest price is awarded maximum points, and all other bidders are ranked beside the lowest bid on the following basis:

$$\frac{\text{Bidders Cost} - \text{Lowest Cost}}{\text{Bidders Cost}} * 100 = \text{Deduction}$$

100-Deduction= Bidders score

Additional assessments will be undertaken for the best 3 selected candidates.

## 11. Submission

All submissions should be sent electronically to: [SouthSudanProcurement@snv.org](mailto:SouthSudanProcurement@snv.org) with the subject "Proposal County-based partner – TORIT".

Your e-mail should have two zip-files attached:

One zip-file named "Technical Proposal - Name of your organisation" which contains the documents 1-5, see List of required documents to be submitted)

Second zip-file named "Financial Proposal – Name of your organisation" which contains the documents 6-10, see List of required documents to be submitted).

**The deadline for receiving submissions is March 1, 2025.** Only applicants that have been selected for further discussion will be contacted. If you do not hear from us by April 1, 2025, consider your application unsuccessful.

**We do not appreciate third-party mediation based on this advertisement. SNV believes in and follows competent selection procedures to ensure quality outcomes in all of its assignments.**