

OUR VISION

To improve lives through evidence-based programmes that deliver impact. We are committed to delivering high quality and innovative development and social investment programmes that are client driven.

MISSION STATEMENT

To provide an efficient, effective, innovative and timely sustainable development services that improves livelihood of our clients

Buena Suerte Ltd, Buena Suerte is a multidisciplinary firm dedicated to; consulting, Research and capacity development. We provide evidence based capacity development tailored to the local context. We are committed to delivering high quality and innovative development and social investment programmes that are underpinned by deep contextual knowledge and technical expertise. Buena Suerte's training program aims to prepare trainees to become specialist and skilled who integrate their knowledge of the relevant sectors with their mastery of procedural skills to deliver highly professional care to the wider community.

Buena Suerte focuses on maximizing quality, impact, and responsiveness while minimizing risk in all our social performance and development programmes for private and public sector clients.

We believe that efficient social performance for the private sector must address corporate needs of maximizing benefit while minimizing risks. We help all public/private sector clients to realize the win-win scenario of corporate benefit and local impact.

Buena Suerte's guiding principles

1. Organizational Excellence
2. Stewardship and Accountability
3. High quality, innovative services
4. Empowering Partnerships

Our offices are located in Atlabara Juba – Opposite University of Juba, 21st Stree next to Mosque and Zana- Kampala allowing us to draw on our network of national consultants comprised of leading technical experts in social impact programming, health, education and economic development, complemented by programme delivery experts who have a wealth and breadth of experience living and working in challenging operating environment.

JOB VACANCIES

1. DEPUTY DIRECTOR FOR BUSINESS DEVELOPMENT AND MARKETING STRATEGY

Position Description

The Business Development and Marketing Strategy will manage several projects, so project management credentials and experience, as well as management of international development projects is essential. The Director must be a risk manager and have the ability to prepare others when there is uncertainty. They will have the ability to manage diverse expectations and a willingness to take the first step to inspire others to follow. The Job holder will see obstacles as opportunities everywhere and a trigger for change. The Director will have a mixed background across industries as the best ideas emerge when different views collide. The Director will need to invest sufficient time in managing internal and external communications, as innovative projects will set reports out of their comfort zones. Communicating to inspire and motivate others with a clear vision is essential.

2. BUSINESS LIAISON MANAGER

Position Description

The fundamental goal is to assist the Director of Business Development & Marketing strategy to ensure that the firm's Business Development plans for each department and sector are kept up-to-date and relevant. In addition to ensure that the campaigns of activity required for each plan to drive growth, client relationship management and profile are executed. So the successful candidate will act as a bridge between the legal groups the internal Marketing team, the Public Relation agency and other external supplier organizations. The Business Liaison Manager coordinates recommendations to the Director of Business Development & Marketing Strategy and the Board relative to public relations and functions attended on the behalf of Company. The BLM performs other duties and assumes other responsibilities assigned by the Director of Business Development & Marketing Strategy.

3. PORTFOLIO MANAGER

Position Overview

The Portfolio Manager's main responsibilities are the development and monitoring of a strong investment portfolio that will enable Buena Suerte Ltd. to reach long-term impact investment goals. In collaboration with other members of the Portfolio team s/he will be responsible for building the pipeline of enterprises that meet the investment criteria of current and future funds administered by Buena Suerte Ltd Pipeline enterprises will include, but are not limited

to, 1) Training across all practical capacity areas including project management, supply chain, specialized workshop in HR, DEI etc, 2) Targeted capacity building through coaching and mentoring of all cadres of professionals, 3) Providing consultancies across all areas of programming in SSD, 4) Offering social programming partnerships i.e. programming contracts and sub-grants & 5) Supply of goods

The Portfolio Manager will collaborate closely with key internal & external stakeholders to introduce investment products to potential pipeline enterprises and cultivate relationships with qualified candidates. S/he will conduct due diligence on investment candidates and structure investments. S/he will be responsible for the execution/disbursement of investments and the subsequent portfolio monitoring and reporting.

Buena Suerte Ltd. is in a start-up phase, and the Portfolio Manager position will evolve quickly as the team grows and priorities change. The candidate must be highly adaptable to change and willing to play a variety of roles. S/he should be comfortable working remotely from other team members, including across borders.

4. FINANCE AND ADMINISTRATION OFFICER

Position Overview

The Finance and Administration Officer will lead the day to day functions of BSI's Accounting, Financial and Administration activities. The Finance and Administration Officer has a responsibility for maintaining accurate and up-to-date accounting and financial records in compliance with regulatory requirements, and coordinate a responsive and efficient Administration function. S/he reports to Fort Folio Manager and is in charge of managing the financial and administrative systems, procedures and operations and providing strategic advice on financial and administrative matters.

5. CLIEANT RETENTION OFFICER

Position Overview

The successful candidate will be responsible for managing client relationships and satisfaction. Identifying, planning, designing and implementing opportunities for improvement in Customer Loyalty, ensuring that clients have access to up-to-date market and pricing information. We are looking for Multilanguage speaking representatives for the company front desk.