



*Approved*



## Catholic Medical Mission Board

### Job Advertisement

#### Business Development and Partnership Officer

*D/Labour*

**Position Title:** Business Development and Partnership Officer (1)

**Location:** Yambio Office

**Reports:** Country Director

**Deadline:** 21<sup>st</sup> October 2023

#### ABOUT CMMB

Catholic Medical Mission Board (CMMB) is an international developmental organization that believes in a world in which every human life is valued, and health and human dignity are shared by all. We believe that access to quality healthcare is a basic human right. For nearly 110 years, we have worked with global partners to deliver locally sustainable, quality healthcare solutions to women, children, and their communities. For further information on CMMB South Sudan, visit our webpage at [www.cmmb.org](http://www.cmmb.org).

CMMB has been working in South Sudan for over a decade providing a package of integrated health services to vulnerable populations through its Children And Mothers Partnerships (CHAMPS) program. CHAMPS focuses on redressing issues that affect the health and wellbeing of mothers, children and newborns. CMMB supports the Ministry of Health (MOH), working with other health partners, to provide a continuum of care through integrated health services (MNCH, nutrition, WASH, Child Protection and GBV) and health infrastructure strengthening at the community, facility, County and State levels. CMMB also supports Health Information System strengthening through accurate and timely electronic systems, reproducing, and disseminating health registers and training of SMOH data clerks.

#### Job Summary

#### **KEY RESPONSIBILITIES:**

- Support CMMB Project Manager's to integrate work across projects so as to create greater impact (internal partnership).
- Represent CMMB South Sudan with external actors whose work (either through geographic coverage or technical area) has potential to compliment that of CMMB South Sudan (external partnership).
- Work with Project Managers and other staff (inc. program support functions) to develop the necessary documentation (proposal narratives, budgets, logframes etc.) for submission to potential donors.
- Be the primary link with NY-based business development and marketing personnel in regard to CMMB South Sudan external fund-raising.
- Develop non-resource focused partnerships in-country with stakeholders from both the state and non-state sectors.
- Provide support to Project Managers and others in CMMB South Sudan in their dealings with external bodies (both state and non-state)





### **QUALIFICATIONS & EXPERIENCE:**

- Diploma or Certificate in Marketing, Business or related field.
- Minimum five years of success business development experience in the NGO sector.
- Evidence of funding secured from both competitive and non-competitive processes
- Demonstrated success in developing partnerships (resource and non-resource based) with external organizations.
- Successful experience in building relationships with all levels of government.
- Experience representing an organization at high level with both state and non-state actors.
- Excellent interpersonal skills.
- Excellent verbal and written communication skills.

### **LANGUAGES:**

- Excellent command of written and spoken English
- Fluent spoken Juba Arabic

### **How to Apply:**

Interested applicants should submit their application together with resume/CV including telephone and email contacts of three (3) referees as well as your daytime telephone/cell phone contact number to [CMMBSouthSudanjobs@cmmmb.org](mailto:CMMBSouthSudanjobs@cmmmb.org) indicating the position and location you have applied for on the subject line of your email.

Please note:

1. Deadline for receiving application for this position is the 21<sup>st</sup> of October 2023
2. CMMB South Sudan promotes gender equality and encourages qualified female candidates to apply.
3. Only short-listed candidates will be contacted for assessments.

