



Are you aiming to work for an organization where it is worthwhile investing your personality, your skills and your time? Are you looking for a job that is exciting and has clear goals? Welcome to **Welthungerhilfe** - one of the largest and most respected private organisations for development cooperation and humanitarian aid in Germany. Our vision is clear: **“Zero Hunger by 2030”**- If you want to become part of our global mission to end hunger around the world, we look forward to receiving your application as:

**Business Development Expert (Re-advertized)**  
**Based in Juba, South Sudan**

Announcement date: **04.03.2026**

Closing date: **23.03.2026**

**Contract duration:** twelve months with a three-months' probation period; with a high possibility of extension depending on funding and performance.

**Salary grade:** 7

**Background:**

Welthungerhilfe (WHH) has been working in today's South Sudan since the late 1990's. Since the country's independence in 2011, WHH has implemented 104 projects ranging from rapid disaster relief to reconstruction and long-term development cooperation projects with local partners, with an overall volume of over EUR 575 million. In 2024 alone, WHH in South Sudan reached over 568,000 people through 13 projects implemented across three states: Northern Bahr El Ghazal, Unity State, and Eastern Equatoria. WHH in South Sudan receives institutional grants from German Federal Funds (GFFO, BMZ, GIZ), UN (WFP, FAO, SSHF) and the European Union Trust Fund (EUTF). The primary areas of work of WHH in South Sudan are food systems transformation encompassing food security, inclusive economic development, nutrition, WASH and infrastructure rehabilitation, under the overarching umbrella of climate resilience and adaptation. Established in Germany in 1962 under FAO-led campaign against hunger, WHH currently operates in 36 countries globally.

**Job purpose:**

The Business Development Expert will be responsible for:

- Increasing and diversifying the funding base, including traditional and non-traditional donors
- Leading the business development and all pre-award processes from identification of the niche, donor, and proposal development up to grant signing
- Contributing to elevating the profile of WHH SSD in line with global and country strategy 2026-2030 resulting in WHH South Sudan becoming a go-to partner for key stakeholders. Quality assurance for donor reporting



The Business Development Expert is reporting to the Head of Business Development, Innovation and Strategy, and works closely with WHH SSD Technical Experts, Head of Program Implementation and Accountability, Heads of Projects and external stakeholders.

### Key responsibilities:

- Proactively identify and track relevant upcoming funding opportunities (private and institutional donors) through donor funding intelligence gathering and nurturing partner relationships as well as develop and maintain tools, guidelines, templates for funding intelligence information.
- Lead preparatory actions for anticipated funding opportunities including identification of relevant partners (INGOs, NNGOs, Universities, research actors, line Ministries etc.), preparing teaming agreements and development of winning strategies.
- In collaboration with Head of Program Implementation and Accountability (HoPIA), Heads of Projects and Communications team, facilitate donors' and partners' visits to WHH South Sudan operating areas, showcasing the achievements, impact and areas requiring additional funding.
- In collaboration with HoPIA, Heads of Projects and Communications team, facilitate donors' and potential partners' visits to WHH SSD operating areas, showcasing the achievements, impact and areas requiring additional funding.
- Provide coordination oversight of and contribution to technical design of Concept Notes and proposal both in advance of the solicitation and after solicitation.
- In collaboration with HoPDIS and MEAL experts, lead the design, preparation, organization, and implementation of project identification studies (needs, vulnerability, feasibility, climate risk, resilience vulnerability, gender and conflict assessments etc.).
- Identify and cultivate relationships with potential donors, including individuals, corporations, foundations, and government agencies.
- Facilitate program budget development for new proposals ensuring maximum cost recovery and alignment of the budget to the donor budgeting guidelines.

### Your profile:

- Bachelor's degree in international development, international relations, or related field, especially in the fields of agriculture, business administration, food systems, communications, project planning. Master's Degree preferred.
- Minimum of five years of experience in designing and developing winning proposals for institutional donors in aid sector in large scale Country Office, preferably in conflict or post-conflict context, Familiarity with the South Sudan context is a strong advantage.
- Sound knowledge of programming principles and concepts, including cross-cutting approaches (gender, protection, climate resilience, peace etc.).
- Proven relationship building skills and ability to work collaboratively and effectively in cross-cultural settings and with a wide variety of organizations by fostering open communication.
- Strong coordination, organization skills, system and critical thinking and analysis; solution-oriented attitude
- Excellent time management skills and ability to handle multiple priorities, strong attention to detail.
- Excellent communication skills, including fluent spoken and written English.
- Analytical skills and ability to comprehend political sensitivity in Program development.

### Application procedure:



Interested applicants can submit their application (max. four pages) in English, including copies of certificates/ diplomas, national ID, providing names of three referees, and a telephone contact. Please send your electronic resume to email: Subject "**Business Development Expert**" to [recruitment.SSD@welthungerhilfe.de](mailto:recruitment.SSD@welthungerhilfe.de)

**The applications may also be submitted to:** Welthungerhilfe South Sudan Office located at Palatial office, Hai -3-K South, Plot No. 69, Block No.3-K South, 2<sup>nd</sup> Class, Tongping Juba South Sudan Applications should not reach later than **23.03. 2026 at 5pm.**

**Only short-listed candidates will be contacted. Qualified females are strongly encouraged to apply.**

**\*This position is recruited under the South Sudanese employment contract conditions.**

