

USAID Gender Aware Sustainable Water, Sanitation and Hygiene (WASH) Activity
SCOPE OF WORK

TITLE: Private Sector Engagement and Supply Chain Advisor
(Specialist/ Manager)
DURATION OF CONTRACT: LTTA
LOCATION: Juba, South Sudan
SUPERVISOR: Technical Lead - Institutional Development & Private Sector
Engagement

Project Background:

The purpose of the Gender Aware Sustainable Water, Sanitation and Hygiene (WASH) Activity is to expand gender-transformative sustainable access to basic safe drinking water, basic sanitation coverage, and increase uptake of key hygiene behaviors to improve health and household resilience in accordance with USAID/South Sudan's Strategic Framework. Over 5 years, the Gender, Aware, Sustainable WASH Activity intends to implement WASH improvements across the following 13 counties in South Sudan – Mayendit, Leer, Panyijar, Jur River, Wau, Kapoeta North, Budi, Baliet, Ulang, Akobo, Uror, Duk, and Pibor.

Position Summary:

Private Sector Engagement and Supply Chain (PSESC) Advisor (Specialist/ Manager) is responsible for coordinating and implementing activities that build and strengthen relationships between private sector/social enterprises and the local WASH sector at the state, county, payam, and boma levels in order to increase the private sector's participation in WASH supply chains, market linkages, and construction. Where no private sector actors exist, the PSESC Advisor will work with communities and local businesses to form nascent organizations, with a focus on improving the sub-national supply chain for reliable, high-quality parts for WASH infrastructure. In order to create greater demand for WASH products, the PSESC Advisor will build new and strengthen existing supply chains that provide reliable pumps and spare parts and supply sanitation and hygiene products by providing trainings and other capacity building support to professionalize water systems management. They will also train and support operators to set up WASH enterprises, applying an affirmative approach to supporting women in WASH careers and enterprises and prioritize women for vocational, leadership, and management trainings. Reporting to the Technical Lead - Institutional Development & Private Sector Engagement, the PSESC Advisor will work with colleagues to focus on institutional development, supply chain strengthening, infrastructure development, and operations & maintenance across multiple field offices to develop and implement activities.

This position may be hired at a Specialist or Manager level, with applicant's CVs assessed based on the qualifications listed below.

Duties and Responsibilities:

- Provide technical assistance and develop activities that increase the private sector's participation in water system management, including in WASH supply chains, market linkages, and construction, and build relationships between county and state level actors
- Identify where the public sector has begun to phase out large scale subsidization of the spare part supply chain and develop activities that assist those geographies to transition toward a commercialized national and sub-national supply chain with ample focus on reliable, high-quality pumps and spare parts, where possible
- Where private sector/social enterprise are weak or do not exist, provide technical assistance to build their capacity or develop activities within communities to encourage the establishment of nascent organizations for WASH management
- Conduct landscape assessments and value-chain analyses to identify county-specific locally-made products (e.g., toilet slabs, sanitary pads), conduct market research on new services and

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products (e.g., SatoPans, sanitary pans, and drop and composting toilet models), and conduct trainings to strengthen and shorten supply chains

- Organize and host market days to assist vendors in introducing their products, in coordination with project sponsored SBC and CLTS aspirational marketing campaigns
- Introduce spare parts supply chain management concepts by providing training on inventory, pricing, and bundling to local vendors
- Design and conduct trainings to improve communications around supply chain issues (e.g., pricing sheets, delivery schedules, etc.) to improve stock replenishment and uptime
- Support existing and new private sector firms/vendors to introduce and trial products such as latrine slabs, sanitary pads, handpump spare parts, and handwashing devices
- Create and implement marketing campaigns that leverage already implemented and ongoing supply chain trainings to publicize newly created/ supported vendors who can sell spare parts to water users and repairmen
- Collaborate with other technical component colleagues across multiple field offices in order to implement activities that work across the given component
- Conduct regular visits to project sites, to provide technical assistance and ensure proper implementation and monitoring of PSE project activities
- Contribute to drafting inputs to required progress reports, including monthly, quarterly, semi-annual, and annual reports for the Technical Lead, as needed
- Other tasks as assigned by supervisor

Education and Certifications:

- Completion of secondary school required (Specialist) with collegiate or technical education desired, or Bachelor's degree required (Manager), preferably in private sector engagement, capacity building, international development, social science, social or public policy, or a related field of study or equivalent certificate. A combination of a post-secondary Diploma in a relevant field and additional relevant professional experience may be considered.

Key Position Competencies and Experience:

- Between two to four (2 – 4) years of progressive experience (Specialist), or between four to six (4 – 6) years of progressively responsible experience (Manager) in private sector engagement, supply chain analysis and support, international development, or relevant field required, particularly for an international development implementing partner or Non-Governmental Organization
- Between one to five (1 – 5) years of experience (Specialist), or minimum five (5) years of experience (Manager), working on USAID and other donor funded projects, focusing on grant-making projects, preferably including recent experience with WASH, gender, and stabilization
- Between one to two (1 – 2) years managing a department of 3 or more people (Manager)
- Demonstrated knowledge of private sector engagement theory, analytical work, and trends in current programming and donor policy
- Familiarity with donor policies, such as USAID's gender and social inclusion policies
- Demonstrated knowledge of private sector engagement in the South Sudanese context
- Experience in providing in-person or remote trainings to staff or partners with differing exposure to private sector engagement issues
- Strong organizational and interpersonal skills and ability to work calmly under high stress and in a very fast paced environment
- Ability to synthesize and summarize large amounts of complex information so that it can be presented in a simple and easy to understand way
- Effective written and oral communication skills
- Demonstrated problem solving and analytical skills and good judgement
- Be proactive, have strong prioritization skills, and versatility
- Have integrity, empathy, and demonstrated ability to work cross-culturally
- Possess demonstrated leadership skills, humility, and self-awareness



- Ability to communicate clearly and concisely (fluency), both written and verbally in English and spoken Arabic required, and other local languages preferred
- Position open to South Sudan nationals only

DT Global Core Competencies:

- **Teamwork:** Works cooperatively and effectively with others to achieve common goals. Participates in building a culture characterized by inclusion, trust, and commitment
- **Communication:** Effectively conveys information and expresses thoughts professionally
Demonstrates effective use of skills and displays openness to other people's ideas and thoughts
- **Adaptability:** Adjusts planned work by gathering relevant information and applying critical thinking to address multiple demands and competing priorities in a changing environment
- **Customer/Client Focused:** Anticipates, monitors, and meets the needs of customers and responds to them in an appropriate and responsive manner
- **Diversity & Inclusion:** Conveys respect for diverse individuals and perspectives; models inclusive behavior and treats everyone fairly
- **Professionalism:** Displays appropriate and ethical behavior, integrity, and personal presentation in the workplace always; demonstrates respectful communication for others, both verbal and non-verbal

Application Process:

To apply, please send your CV and Letter of Motivation **as one single document** to gaswash.recruiting@dt-global.com. Your attachment must be less than 1 megabyte in size; your CV must include your full name, email, and phone number; and DO NOT submit any other recruitment documents at this time. In the email subject line, include the **title AND location** of the position you are applying for, as advertised at the top of this job vacancy announcement. Please **apply electronically**, DT Global South Sudan will not be accepting paper copies at this time. Only candidates who are short-listed will be contacted. **The deadline for submissions is Monday, December 20, 2021, at 05:00PM (17:00), CAT.** Emailed CVs received after this time will be considered only at DT Global South Sudan discretion.

DT Global South Sudan is an Equal Opportunity Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, veteran status, gender identity, or national origin. DT Global prohibits discriminating against employees and job applicants who inquire about, discuss, or disclose the compensation of the employee or applicant or another employee or applicant.

