



INVITES YOU TO A

GRAIN INDUSTRY EXPERIENTIAL TRADE MISSION TO SOUTH AFRICA

13TH - 17TH MAY 2019

AREAS TO BE VISITED



Grain Handling Facilities, Commercial Farms
& The NAMPO Show

Book your space today:

Cell: +254 733 444035/ +254 710 607313
+254 712 651 430 or +211 955 031 334

Email: Nampo2019@eagc.org or
grains@eagc.org

**LIMITED
OPPORTUNITIES
AVAILABLE**

ABOUT THE GRAIN INDUSTRY EXPERIENTIAL TRADE MISSION

Each year during the month of May, EAGC organizes a trade mission and a grain industry experiential visit to South Africa for the Agribusiness sector players from the Eastern Africa region and beyond. The objective of the mission usually is to expose the value chain actors to best international practices in agribusiness sector on technology and innovations. The mission is held during the same week as the annual NAMPO Show, which is the biggest agricultural show in the southern hemisphere showcasing latest technologies, innovations and also highly discounted agricultural equipment and machinery sale. These include: promoting agricultural production in the context of climate change, Post-Harvest Handling, commercial agricultural commodity marketing as well as high level deliberations on favorable policies that would be key towards promoting competitiveness within the sector and reducing the cost of doing business. Participants also get an opportunity to interact with South Africa's commercial grain farmers, traders and processors at their facilities where they get exposure to interact and exchange experiences amongst them.

THIS TRADE MISSION WILL HELP THE DELEGATES:

- Gain exposure and learning on the online commercial commodity trading processes
- Interact with the latest farming products, equipment and machinery.
- Get an opportunity to meet renown suppliers and manufacturers of agricultural equipment, machinery and latest technologies in precision farming.
- Purchase Agricultural Equipment and machinery at highly discounted rates during the NAMPO show
- Gain exposure to practical demonstrations of usable machinery & Equipment

- Exposure to broader policy requirements for sustainable agricultural sector developments
- Learn about how to curb climate change by adopting climate resilient initiatives to promote food security.



KEY ATTRACTIONS OF THE TRADE MISSION

- Two full days participation in the NAMPO show. This is one of the largest privately organized and owned exhibitions in the world, which draws over 80 000 visitors and over 700 exhibitors of agricultural equipment and machinery, ICT solutions for agriculture etc from around the world annually
- Visit to a commercial grain handling and storage facility
- Visit to commercial grain farms
- A tour of the scenic countryside of Free State province, South Africa.



WHO SHOULD ATTEND THE TRADE MISSION:

- CEO's and senior managers of Agribusiness farms
- Import/Export traders of agricultural commodities, equipment and machinery
- Financial Institutions and Security Exchanges
- Collateral managers and Logistics companies
- Quality certification agencies
- CEOs and managers of ICT companies with solutions for the agricultural sector
- Government agencies and policy makers

DAY ONE AND DAY TWO OF THE TRADE MISSION 14TH AND 15TH MAY 2019

The first two days of the mission will focus on the delegates participation in the NAMPO show 2019 which will involve:

- A tour of the exhibition arena at the NAMPO show
- Interactive discussions with the CEOs and technical managers of Original agricultural Equipment Manufacturing (OEM) Companies
- Discussions on possible joint ventures with agribusiness companies at the NAMPO show
- Trade negotiations for the purchase of agricultural equipment at a highly discounted price only during the NAMPO show
- Demonstrations on the usability of various agricultural equipment and machinery
- Demonstrations on the latest ICT solutions used in precision agriculture and in promoting climate resilience.
- Agricultural policy experience sharing and lessons that can be learnt from policy deliberations on the opportunities and challenges in the agricultural sector especially with regards to climate change and agricultural market and climate information

- Networking with agricultural industry experts and practitioners from around the world

DAY THREE OF THE TRADE MISSION 16TH MAY 2019

On the third day of the trade mission, delegates will be exposed to field visits to commercial grain farms and storage facilities in the free state province which will include:

- Practical exposure to best practices in commercial agricultural production, precision agriculture, management of farmer associations (cooperatives)
- Exposure to Commercial Grain drying, preservation and storage and the latest technologies and innovations involved in these processes
- Real time exposure to commercial online commodity trading processes on the Johannesburg Stock Exchange by the commercial grain traders.
- Exposure to ideal commodity inventory management systems and solutions for improved efficiencies in grain handling and storage processes





**REGISTRATION FORM
GRAIN INDUSTRY
EXPERIENTIAL TRADE
MISSION TO SOUTH AFRICA**

13TH - 17TH MAY 2019



PROGRAM AND LODGING INFORMATION: ENCLOSED

Full Name: _____
 Organization: _____
 Position in the Organization: _____
 Address: _____ City: _____
 Country: _____ Telephone: (____) _____
 Email: _____

PARTICIPATION FEES

- Registration Fees (All fees listed in U.S. Funds.) Includes return Air ticket, Airport Transfers, Local Travel, Entrance Fees to NAMPO Show and Accommodation (Half Board).

POSTMARKED & PAID

PLEASE CHECK APPROPRIATE REGISTRATION FEE: **BEFORE/ON 31/03/19** AFTER 31/03/19 UP TO 24/04/19

EAGC Member	<input type="checkbox"/> \$2000	<input type="checkbox"/> \$2200
Nonmember	<input type="checkbox"/> \$2500	<input type="checkbox"/> \$2700
Student	<input type="checkbox"/> \$1800	<input type="checkbox"/> \$2000
		\$ _____

Please list any Special Needs: _____

Cancellations/Changes and Refunds: Fees for late arrivals and early departures will not be refunded. Fees will be refunded, less a \$30.00 processing fee, if cancellation or change resulting in a refund is received in writing no later than April 24th 2019. After that date, fees are non-refundable. All refunds will be processed after the mission.

PAYMENT METHOD: Wire Transfer, Crossed Cheque or cash.

Please make payments U.S. funds payable to: Account Name: EASTERN AFRICA GRAIN COUNCIL (EAGC)
 Account Number: 6432510017 Bank: Commercial Bank of Africa (CBA) Branch: Westland Branch Swift Code: CBAFKEN. There will be a \$25.00 fee charged on cheques returned by the bank due to insufficient funds. Registration confirmation/receipt and further information will be mailed.

Please check appropriate box: **Cheque** **Wire transfer** **Cash**

Please mail completed registration form with payment to:

Email: Nampo2019@eagc.org, grains@eagc.org

Cell: +254 733 444035/ +254 710 607313, +254 712 651 430 or +211 955 031 334

Your signature below is taken as authorized acceptance of the registration for the mission as per the mission details and acceptance of the terms and conditions.

Signed & Stamped _____ **Date** _____